Report of Audit

on the

Financial Statements

of the

# Presbyterian Church in Westfield

for the

Year Ended December 31, 2019

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### **INDEPENDENT AUDITOR'S REPORT**

Board of Directors Presbyterian Church in Westfield 140 Mountain Avenue Westfield, New Jersey 07090

### Report on the Financial Statements

We have audited the accompanying financial statements of the Presbyterian Church in Westfield, which comprise the statement of financial position as of December 31, 2019 and the related statements of activities, functional expenses, and cash flows for the year then ended, and the related notes to the financial statements.

### Management's Responsibility for the Financial Statements

The Presbyterian Church in Westfield's management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

### Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal controls relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal controls. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

### SUPLEE, CLOONEY & COMPANY

### **Opinion**

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the Presbyterian Church in Westfield as of December 31, 2019 and the changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

### Other Matters

Other Information

Our audit was conducted for the purpose of forming an opinion on the financial statements that collectively comprise the Presbyterian Church in Westfield's financial statements. The supplementary schedules are presented for purposes of additional analysis and are not a required part of the financial statements.

The schedules listed above are the responsibility of management and were derived from and relate directly to the underlying accounting and other records used to prepare the financial statements. Such information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, these supplementary schedules are fairly stated, in all material respects, in relation to the financial statements as a whole.

Augle, clony & Congy

April 1, 2020

### STATEMENT OF FINANCIAL POSITION

### **DECEMBER 31, 2019**

### **ASSETS**

Current Assets Cash and Cash Equivalents Accounts Receivable Prepaid Expenses	\$ 977,354 6,277 131
<u>Total Current Assets</u>	983,762
Non-Current Assets Investments Property, Plant and Equipment - Net	10,332,134 2,793,786
Total Non-Current Assets	13,125,920
TOTAL ASSETS	\$14,109,682
LIABILITIES AND NET ASSETS	
Current Liabilities Accounts Payable Pension Liability - Current Portion Deferred Revenues	\$ 102,282 10,002 382,866
<u>Total Current Liabilities</u>	495,150
Non-Current Liabilities Pension Liability - Non-Current Portion	67,618
Total Non-Current Liabilities	67,618
TOTAL LIABILITIES	\$562,768
<u>NET ASSETS</u>	
Net Assets: Without Donor Restrictions: Board Designated Undesignated Total Without Donor Restrictions	\$ 351,127 9,027,815 9,378,942
With Donor Restrictions	4,167,972
TOTAL NET ASSETS	\$ 13,546,914
TOTAL LIABILITIES AND NET ASSETS	\$14,109,682

The accompanying Notes to the Financial Statements are an integral part of this statement.

## STATEMENT OF ACTIVITIES AND CHANGE IN NET ASSETS FOR THE YEAR ENDED DECEMBER 31, 2019

REVENUES AND SUPPORT	WITHOUT DONOR RESTRICTIONS	WITH DONOR RESTRICTIONS		<u>TOTAL</u>
Operating Activities Contributions \$ Church Programs and Events Preschool Tuition and Fees Preschool Auxiliary Services Other Revenues Fundraising	882,962 186,741 1,035,708 308,407 104,511 87,889	\$	\$	882,962 186,741 1,035,708 308,407 104,511 87,889
Total Revenues and Support Before Releases \$	2,606,218		\$	2,606,218
Net Assets Released from Restrictions	159,069	(159,069)	_	
Total Revenues and Support \$	2,765,287	\$ (159,069)	\$	2,606,218
<u>EXPENSES</u>				
Program Expenses \$ Management and General Fundraising	2,757,785 642,843 26,850	\$	\$	2,757,785 642,843 26,850
Total Expenses \$	3,427,478	\$	\$	3,427,478
Change in Net Assets from Operating Activities	(662,191)	(159,069)	_	(821,260)
Nonoperating Activities: Contributions \$ Interest and Dividends Investment Return, Net Loss on Disposal of Fixed Assets	199,221 945,479 (3,464)	\$ 165,968 77,155 396,186	\$	165,968 276,376 1,341,665 (3,464)
Change in Net Assets from Non-Operating Activities	1,141,236	639,309		1,780,545
Net Increase/(Decrease) in Net Assets \$	479,045	\$ 480,240	\$	959,285
Net Assets at Beginning of Year	8,899,897	3,687,732	_	12,587,629
Net Assets at End of Year \$	9,378,942	\$ 4,167,972	\$	13,546,914

The accompanying Notes to the Financial Statements are an integral part of this statement.

## STATEMENT OF FUNCTIONAL EXPENSES FOR THE YEAR ENDED DECEMBER 31, 2019

				MANAGEMENT AND				
		PROGRAM		GENERAL		FUNDRAISING		TOTAL
		<u>EXPENSES</u>		<u>EXPENSES</u>		<u>EXPENSES</u>		<u>EXPENSES</u>
Salaries and Payroll Taxes	\$	1,473,982	\$	418,811	\$		\$	1,892,793
Minister Housing		87,649						87,649
Fringe Benefits		133,447		93,383				226,830
Professional Fees				14,682				14,682
Travel and Professional		8,548						8,548
Supplies		68,371		73,631				142,002
Communications				21,457				21,457
Rent		12,000						12,000
Utilities		97,894						97,894
Insurance		94,350						94,350
Repairs/Maintenance		152,536						152,536
Grounds and Landscaping		40,416						40,416
Church Ministry Programs		61,168						61,168
Church Youth Programs		133,203						133,203
Educational and Preschool Programs		15,310						15,310
Outreach		282,899						282,899
Fundraising						26,850		26,850
Miscellaneous		4,188						4,188
Depreciation		91,824		20,879				112,703
TOTAL EXPENSES	\$	2,757,785	\$	642,843	\$	26,850	\$	3,427,478
TOTAL EXPENSES	Φ	2,737,763	Φ	042,043	Φ	20,650	Ψ	3,427,470

The accompanying Notes to Financial Statements are an integral part of this statement.

### STATEMENT OF CASH FLOWS FOR THE YEAR ENDED DECEMBER 31, 2019

OPERATING ACTIVITIES		
Increase/(Decrease) in Net Assets	\$	959,285
Add Expenses Not Requiring Use of Cash in Current Period:		•
In-Kind Contributions		
Contributions for Designated Programs and Mission		(4,452)
Depreciation		112,703
Investment Return, Net		(1,341,665)
Loss on Disposal of Fixed Assets		3,464
Add (Deduct) Changes in Non-Cash Working Capital:		•
Accounts Receivable		2,711
Prepaid Expenses		(131)
Accounts Payable		43,973
Agency Payable		(130)
Pension Liability		(4,354)
Deferred Revenues		(10,361)
		, ,
Net Cash Used by Operating Activities	\$	(238,957)
INVESTING ACTIVITIES		
Purchase of Fixed Assets	\$	(599,638)
Sale/(Purchase) of Investments - Net	*	227,998
	_	
Net Cash Used by Investing Activities	\$	(371,640)
, ,	· —	, ,
FINANCING ACTIVITIES		
Restricted and Designated Contributions	\$	4,452
· ·	· —	•
Net Cash Provided by Financing Activities	\$	4,452
,	· —	· · · · · · · · · · · · · · · · · · ·
Net Decrease in Cash and Cash Equivalents	\$	(606,145)
Cash and Cash Equivalents at Beginning of Year		1,583,499
Cash and Cash Equivalents at End of Year	\$	977,354

The accompanying Notes to the Financial Statements are an integral part of this statement.

### NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2019

### (1) <u>SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES</u>

### Nature of Activities

The Presbyterian Church in Westfield ("Church") was established in 1728 and is a constituent of the Presbyterian Church of the United States of America. The Church is a nonprofit organization located in Westfield, New Jersey and is dedicated to spreading the Gospel through establishing, developing, and promoting all aspects of church ministry within the Town of Westfield and surrounding communities. The Church is supported primarily through contributions from the congregation.

### Basis of Accounting

The Church prepares its financial statements in accordance with generally accepted accounting principles in the United States of America, which involves the application of accrual accounting; consequently, revenues and gains are recognized when earned, and expenses and losses are recognized when incurred. The financial statements are presented in accordance with Financial Accounting Standards Board (FASB) Accounting Standards Codification (ASC) 958 dated August 2016, and the provisions of the American Institute of Certified Public Accountants (AICPA) "Audit and Accounting Guide for Not-for-Profit Organizations" (the Guide). (ASC) 958-205 became effective January 1, 2018.

### Measure of Operations

The statement of activities reports all changes in net assets, including changes in net assets from operating and non-operating activities. Operating activities consist of those items attributable to the Church's ongoing activities and mission. Non-operating activities are limited to resources that generate return from investments, endowment contributions, financing costs, and other activities considered to be of a more unusual or nonrecurring nature.

Operating activities in the accompanying financial statements include the operations of the Church, its Mission (Agape), the Presbyterian Nursery School and Kindergarten and The Presbyterian Women, an organization of the Church.

### NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2019

### (1) SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### Financial Statement Presentation

Under provisions of the Guide, net assets and revenues, gains and losses are classified based on the existence or absence of donor-imposed restrictions. Accordingly, the net assets of the Church and changes therein are classified as follows:

<u>Net Assets Without Donor Restrictions</u> - Net assets that are not subject to donor-imposed stipulations and may be expended for any purpose in performing the primary objectives of the Church. The Church's Board may designate assets without restrictions for specific operational purposes from time to time.

<u>Net Assets With Donor Restrictions</u> - Net assets subject to stipulations imposed by donors and grantors. Some donor restrictions are temporary in nature; those restrictions will be met by actions of the Church or by the passage of time. Other donor restrictions are perpetual in nature, where the donor has stipulated the funds be maintained in perpetuity.

### Cash and Cash Equivalents

Cash and cash equivalents include all monies in banks and highly liquid investments with maturity dates of less than three months. The carrying value of cash and cash equivalents approximates fair value due to the short-term maturities of these financial instruments.

### <u>Investments</u>

Net appreciation or depreciation in the fair value of investments, which consists of the realized gains or losses and the unrealized appreciation or depreciation on those investments is presented in the statement of activities in accordance with donor restrictions as investment return. Investment return is presented net of investment fees. The average cost method is primarily used to determine the basis for computing realized gains or losses.

The primary objective of the Church's investments is capital appreciation and absolute return without undue exposure to risk. Investment funds are selected to support long-term goals, preserve purchasing power and provide growth.

### NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2019

### (1) SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### Fixed Assets

Land, Building, Equipment and Improvements are stated at cost or the fair value at the date of donation. Depreciation is based on the estimated useful life of the acquired asset, applied on a straight-line basis. Acquisitions of property and equipment in excess of \$1,000 are capitalized.

### Use of Estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

### Contributions

Contributions received are recorded as increases in net assets without donor restrictions or net assets with donor restrictions depending on the existence and/or nature of any donor restrictions. When a restriction expires or the purpose restriction is accomplished, net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the statement of activities as net assets released from restrictions.

### Contributed Goods

Contributions of donated non-cash assets are recorded at fair value in the period received.

### Intentions to Give

Each year, the Church asks its members of the congregation to submit pledge cards indicating the donations the members intend to give for the upcoming year. The pledge cards clearly indicate that the information is to be used only for the Church's budgetary purposes and that the members may rescind the pledges at any time. Since these pledges do not meet the criteria for revenue recognition, they are not reflected as contributions in the statement of activities until the pledges are collected. Total intentions to give pledged for 2019 amounted to \$744,011.

### Contributed Services

The Church receives a substantial amount of services donated by its members in carrying out the Church's ministry. No amounts have been reflected in the financial statements for those services since they do not meet the criteria for recognition.

### NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2019

### (1) SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### Promises to Give

Unconditional promises to give are recognized as revenues or gains in the period received and as assets, decreases of liabilities, or expenses depending on the form of the benefits received. Conditional promises to give are recognized when the conditions on which they depend are substantially met.

### **Income Taxes**

The Church is a Not-For-Profit Organization that is exempt from income taxes.

### School Revenue Recognition

The Presbyterian Nursery School and Kindergarten operates its school programs from September through June. Tuition revenues are collected in advance. Revenue is recognized pro-rata on a monthly basis.

### **New Accounting Pronouncement**

In August 2016, FASB issued ASU 2016-14, Not-for-Profit Entities (Topic 958) – Presentation of Financial Statements of Not-for-Profit Entities. The update addresses the complexity and understandability of net asset classification, deficiencies in information about liquidity and availability of resources, and lack of consistency in the type of information provided about expenses and investment return. The Church has adjusted the presentation of these statements accordingly. The ASU has been applied retrospectively to the period presented.

### Functional Expenses

The costs of providing program and other activities have been summarized on a functional basis in the statement of activities. Accordingly, certain costs have been allocated among the services and missions served. Such allocations are determined by management on an equitable, direct basis.

### NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2019

### (2) CASH AND CASH EQUIVALENTS

Cash and cash equivalents as of December 31 consist of:

Checking Accounts \$770,675 Money Market Funds 206,679

<u>\$977,354</u>

The checking accounts are maintained in three (3) banks. Balances on deposit are insured by the Federal Deposit Insurance Corporation in the amount of \$250,000 in each bank depository.

### (3) <u>INVESTMENTS</u>

Investments at fair values at December 31 are as follows:

	Fair <u>Value</u>	<u>Cost</u>
Mutual Funds – Level 1 Certificates of Deposit – Level 1	\$ 9,324,686 	\$ 9,125,762 
	\$10.332.134	\$10.125.762

Investments are stated at fair value. The fair value of all debt and equity securities with a readily determinable fair value are based on quotations obtained from national securities exchanges (Level 1 measurements). These valuations include assumptions and methods that were reviewed by the Church's management.

The investment objective seeks capital appreciation and absolute return without undue exposure to risk. Investment funds are selected to support long-term goals, preserve purchasing power and grow Endowment assets at a rate that should outpace inflation. Short-term volatility is tolerated while monitoring the applicable market index.

### (4) ACCOUNTS RECEIVABLE

As of December 31, Accounts Receivable amounted to \$6,277. Outstanding receivables include outstanding balances due from families for Preschool programs through December 31, 2019.

No allowance for uncollectable accounts has been recorded as the Church believes these receivables to be fully collectable.

### NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2019

### (5) PROPERTY, PLANT AND EQUIPMENT

Property, Plant and Equipment as of December 31 is summarized as follows:

Church Buildings and Improvements	\$3,073,549
Cemetery Plots	2,000
Land Improvements	42,275
Vehicle	23,761
Church Furniture and Equipment	407,126
Preschool Furnishings and Equipment	253,821
Total Fixed Assets at Cost	\$3,802,532
Less: Accum. Depreciation	1,008,746
Less. Accum. Depreciation	1,000,740
Net Fixed Assets	\$2,793,786

All property held by the Church is held in trust for the use and benefit of the Presbyterian Church (U.S.A.). Pursuant to the provisions of the Constitution of the Presbyterian Church (U.S.A.), the property is not freely transferable.

Additions to Property, Plant and Equipment in 2019 are as follows:

Front of the Church Improvements	\$ 53,650
Jim Cole Room Improvements	31,318
Plumbing Upgrades	27,840
Westminster Hall Improvements	382,667
Church Alarm System	6,994
Church Office Copier	17,899
Cemetery Steps and Crypt Area	24,950
Preschool Playground Equipment	54,320

Total Additions to Property, Plant and Equipment

### (6) ACCOUNTS PAYABLE

Accounts payable as of December 31 consisted of the following:

Utilities	\$ 4,727
Capital Projects	54,237
Supplies, Programs and Maintenance	 43,318

\$102,282

\$599,638

### NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2019

### (7) DEFERRED REVENUES

Deferred Revenues as of December 31 consist of:

Prepaid Church Pledges \$ 52,779
Church Programs 7,303
Preschool Tuition 322,784

\$382,866

### (8) PENSION PLAN

The Church offers employees the opportunity to participate in a contributory 403(b) retirement plan. The Church makes matching contributions for its employees. Pension expense for eligible employees totaled \$19,146 and is included in employee benefit expenses.

The Ministers of the Church participate in a contributory retirement plan through the Board of Pensions. Contributions are based on a percentage of salary.

The Church formerly maintained a defined benefit plan for employees. Currently two (2) retired employees are receiving benefits. Total payments amounted to \$9,927. The actuarial liability of the defined benefit plan amounts to \$77,620 at December 31, 2019.

### NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2019

### (9) <u>NET ASSETS WITH DONOR RESTRICTIONS</u>

Donor restricted net assets are restricted for specific purposes or until specific events occur. The following schedule summarizes restricted net assets in accordance with donor-imposed restrictions as of December 31:

Investments in Perpetuity Endowment for Sanctuary Maintenance VanDellen College Fund Cemetery Endowment Restricted Deacons Restricted Christian Education Fund Restricted Music Fund Restricted Library Fund Restricted Session Fund Undesignated Restricted Endowment	\$ \$1	10,000 533,210 95,000 40,000 100,000 1,000 29,000 500,000 107,000 ,415,210
Church Programs and Mission Memorial Library Fund Youth Mission Gift Account Youth Scholarships	\$	14,347 91,217 32,146
Youth Vernon Seminarians Women's Retreat Scholarship Flower Fund Dot Archer Memorial Flower Fund		9,506 2,152 3,548 12,076
Cemetery Revitalization Fund Parkinson's Support Group Worship Coffee Corner		10,412 466 671
Music Gifts Memorial Anthems Bell Choir Fund Chancel Choir Fund		6,278 543 442 580
Christian and Family Ministries – C.O.W. Small Groups Ministry FISH/On Premise Shelter		7,944 3,306 8,010
Landscaping and Design Landscaping Revitalization Agape Designated Grants Agape Grants – Other		30,756 2,683 37,358 26,632
Agape Clothing Closet Fund Agape Personnel Fund VanDellen Scholarship Inc Fund Carrie F. Holmes Memorial Fund		3,151 62,539 217,837 2,168,162
Total		2,752,762 4,167,572

# NOTES TO FINANCIAL STATEMENTS <u>DECEMBER 31, 2019</u>

### (10) NET ASSETS RELEASED FROM DONOR RESTRICTIONS

Net assets were released from donor restrictions by incurring expenses satisfying the restricted purposes or by occurrence of other events specified by donors during the year ended December 31, 2019. Assets totaling \$290,906 were released from restrictions for the following purposes:

\$159,069

# NOTES TO FINANCIAL STATEMENTS <u>DECEMBER 31, 2019</u>

### (11) ENDOWMENT FUNDS

The Church's endowment consists of several funds established for a variety of purposes. The endowment includes both donor-restricted based on the existence of donor-imposed restrictions as well as funds designated by the Board to function as an endowment.

### Interpretation of Relevant Law

The Board of Trustees of the Church has interpreted the Uniform Prudent Management of Institutional Funds Act (UPMIFA) as requiring the preservation of the fair value of the original gift as of the gift date of the donor-restricted endowment funds absent explicit donor stipulations to the contrary. As a result of this interpretation, the Church classifies as donor-restricted net assets (a) the original value of gifts donated to the permanent endowment, (b) the original value of any subsequent gifts to the permanent endowment, and (c) accumulations to the permanent endowment made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added to the fund. The remaining portion of the donor-restricted endowment fund that is not classified in perpetuity is classified as donor-restricted net assets until those amounts are appropriated for expenditure by the organization in a manner consistent with the standard of prudence prescribed by UPMIFA. In accordance with UPMIFA, the Church considers the following factors in making a determination to appropriate or accumulate donor-restricted endowment funds: (1) The duration and preservation of the fund; (2) The purposes of the organization and the donor-restricted endowment fund; (3) General economic conditions; (4) The possible effect of inflation and deflation; (5) The expected total return from income and the appreciation of investments; (6) Other resources of the organization; and (7) The investment policies of the organization.

The Church considers a fund to be underwater if the fair value of the fund is less than the sum of the original value of the initial and subsequent gifts and any accumulations to the fund that are required to be maintained in perpetuity in accordance with the direction of the applicable donor gift instrument. The Church does not spend from underwater funds.

Endowment net asset composition by type of fund at December 31:

Net Assets Without Donor Restrictions	\$	6,650,222
Net Assets With Donor Restrictions		2,386,000
Net Assets With Donor Restrictions Held in Perpetuity	_	1,415,210

\$10,451,433

### NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2019

### (11) <u>ENDOWMENT FUNDS (CONTINUED)</u>

Endowment Net Assets by Type of Fund as of December 31, 2019:

	Without Donor Restrictions	With Donor Restrictions	<u>Total</u>
Donor-Restricted Endowment Funds: Original donor-restricted gifts required to be maintained in perpetuity	-0-	\$1,415,210	\$1,415,210
Board Restricted Endowment Funds	<u>\$6,650,222</u>	<u>2,386,000</u>	9,036,222
Total Endowment Net Assets by Type of Fund	<u>\$6,650,222</u>	<u>\$3,801,210</u>	<u>\$10,451,432</u>

At December 31, 2019, the Endowment Fund is comprised of:

Investments	\$10,332,134
Cash and Cash Equivalents	119,298
·	\$10,451,432

Changes in Endowment Net Assets for the year ended December 31, 2019:

	Without Donor Restrictions	With Donor Restrictions	<u>Total</u>
Balance, December 31, 2018	\$5,732,273	\$3,352,795	\$ 9,085,068
Contributions Interest and Dividends Investment Return, Net Expenditures	29,429 157,479 808,651 <u>(77,610)</u>	100,000 76,461 392,625 (120,671)	129,429 233,940 1,201,276 (198,281)
Balance, December 31, 2019	\$6,650,222	\$3,801,210	<u>\$10,451,432</u>

### NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2019

### (11) <u>ENDOWMENT FUNDS (CONTINUED)</u>

Endowment funds at December 31 consisted of the following:

Session Restricted	\$ 35,765
Special Capital Account	491,852
Endowment Account Undesignated	5,251,080
Betty McDiarmid Endowment	863,349
Deacon's Capital Account	8,177
VanDellen Scholarship Inc Fund	217,837
Carrie F. Holmes Memorial Fund	2,168,162
Endowment for Sanctuary Maintenance	10,000
VanDellen College Fund	533,210
Cemetery Endowment	95,000
Restricted Deacons	40,000
Restricted Christian Education Fund	100,000
Restricted Music Fund	1,000
Restricted Library Fund	29,000
Restricted Session Fund	500,000
Undesignated Restricted Endowment	107,000

\$10,451,432

### **Underwater Endowment Funds**

From time to time, the fair value of assets associated with individual donor-restricted endowment funds may fall below the level that the donor or UPMIFA requires the Church to retain as a fund of perpetual duration. The Church has no deficiencies of this nature. The Church does not permit spending from underwater endowment funds.

### NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2019

### (12) BOARD DESIGNATED NET ASSETS

The Board of Trustees has several standing board policies that affect the presentation of board designations on net assets. Operating reserves have been established with the objective of setting funds aside to be drawn upon in the event of significant needs. The Operating Reserves at December 31 are as follows:

Pensioner Fund	\$	77,620
Capital Maintenance Reserve		27,721
Painting Reserve		66,350
Office Equipment Reserve		55,819
Air Conditioning Reserve		5,300
Roofing Reserve		64,404
Sanctuary Maintenance Reserve		3,093
Organ Console Reserve		49,820
Other		1,000
Total	\$3	351,127

### (13) <u>LITIGATION AND CONTINGENT LIABILITIES</u>

In the opinion of management, claims or lawsuits incidental to the business of the Church have been adequately provided for in the financial statements.

# NOTES TO FINANCIAL STATEMENTS <u>DECEMBER 31, 2019</u>

### (14) <u>LIQUIDITY</u>

The Church's financial assets available within one year of the statement of financial position date for general expenditures are as follows:

Cash and Cash Equivalents Accounts Receivable Investments Total Financial Assets	\$ 977,354 6,277 <u>10,332,134</u> \$11,315,765
Donor-imposed restrictions or internal designations:	\$11,313,763
Total Donor-Imposed Endowment Funds	(3,801,210)
Other Donor-Imposed Restricted Funds	(366,762)
Board Designated Funds	(351,127)
Total Donor-imposed restrictions or internal designations	(4,519,189)
Financial Assets available to meet cash needs for general expenditures within one year	<u>\$ 6,796,576</u>

The Church's financial assets have been reduced by amounts not available for general use because of donor imposed restrictions, amounts set aside for long-term investing in endowments, and operating funds designated by the board.

The Church's primary sources of support are contributions and investment income on its endowment. Some of the support received is required to be used in accordance with the purpose restrictions imposed by the donors.

The Church monitors its financial assets for liquidity to be able to meet its operating needs. In addition to financial assets available to meet general expenditures, the Church manages its programs by collecting tuition and fees sufficient to cover expenditures of the various programs.

### (15) SUBSEQUENT EVENTS

The Presbyterian Church in Westfield has evaluated subsequent events occurring after the financial statement date through April 1, 2020, which is the date the financial statements were available to be issued.

Based on its evaluation, The Presbyterian Church in Westfield has noted that since the beginning of 2020, the Church's investment portfolio has declined approximately 14% in market value.

THE PRESBYTERIAN CHURCH IN WESTFIELD

SCHEDULE OF REVENUES FOR THE YEAR ENDED DECEMBER 31, 2019

		CHURCH	AGAPE	PRESBYTERIAN <u>WOMEN</u>	·	PRESCHOOL	TOTAL
CONTRIBUTIONS Pledged Contributions Loose Plate Fundraising Grants Other Contributions	₩	857,127 \$ 14,385 24,128 1,600 130,623	41,769	ν, ν <u>,</u>	2,569	\$	857,127 14,385 87,889 43,369 134,049
Total Contributions	↔	1,027,863 \$	42,626	\$	5,199 \$	61,131 \$	1,136,819
CONTRIBUTIONS - CHURCH PROGRAMS AND EVENTS Youth Programs Women's Retreat Men's Programs Worship Services Stewardship and Ministries Mission Buildings, Grounds and Maintenance	<del>∨</del>	75,002 \$ 5,260 5,355 5,681 42,996 21,436	31,011	₩	₩	<del>ω</del>	75,002 5,260 5,355 5,681 74,007 21,436
Total Contributions - Church Programs and Events	↔	155,730 \$	31,011	\$	↔	€	186,741
EDUCATIONAL PROGRAMS Preschool Tuition and Fees TOPS Auxiliary Programs	₩	71,315		₩	₩	1,035,708 \$	1,035,708 71,315 237,092
Total Educational Programs	↔	71,315 \$		\$	↔	1,272,800 \$	1,344,115
INVESTMENT INCOME Interest and Dividends Investment Return, Net	<del>6</del>	273,909 \$ 1,341,665		€	↔	2,467 \$	276,376 1,341,665
Total Investment Income	↔	1,615,574 \$		\$	↔	2,467 \$	1,618,041
OTHER REVENUES Facilities Rental Miscellaneous Revenues	₩	92,718 \$ 11,793		₩	₩	₩	92,718 11,793
Total Other Revenues	€	104,511 \$		€	<del>\$</del>	\$	104,511
Transfers		20,893	26,765	(2,	(2,250)	(45,408)	•
TOTAL REVENUES	↔	2,995,886 \$	100,402	\$	2,949 \$	1,290,990 \$	4,390,227

This Schedule reflects the internal operations of the Church derived from the Church's accounting system. This Schedule does not conform to Generally Accepted Accounting Principles. (GAAP)

THE PRESBYTERIAN CHURCH IN WESTFIELD

SCHEDULE OF EXPENSES FOR THE YEAR ENDED DECEMBER 31, 2019

TOTAL	140,470 87,649 87,649 80,842 3,392 1,184 4,188 37,860 1,435	366,225	205,740 4,907 11,197 37,029 76,692 628 5,527 5,555 56,511 1,880	405,666
	<del>-</del>	↔	<u></u>	<b>∀</b>
PRESCHOOL				
Z	∳	φ.	<del></del> 	<del>ဖ</del> ှ် 
PRESBYTERIAN <u>WOMEN</u>	€	₩	₩	₩
AGAPE				
	<b>∀</b>	₩	<b>∀</b>	γ •
CHURCH	140,470 87,649 8,548 80,842 3,392 1,481 4,188 37,860 1,435	366,225	205,740 4,907 11,197 37,029 76,692 628 5,527 5,555 5,555 1,880	405,666
	↔	↔	<b>⊕</b>	₩
PROGRAM SERVICES	MINISTERIAL Salaries Salaries Housing Travel and Professional Board of Pensions Medical Continuing Education Discretionary Other Benefits Session Expenses	Total Ministerial	CHURCH MINISTERIES Salaries and Payroll Taxes Fellowship Stewardship Worship Youth Programs Women's Programs Men's Programs Education and Other Programs Scholarships C.O.W.	Total Church Ministries

THE PRESBYTERIAN CHURCH IN WESTFIELD

SCHEDULE OF EXPENSES FOR THE YEAR ENDED DECEMBER 31, 2019

TOTAL	1,044,753 9,512 76,582 66,936 9,755	1,207,538	6,437 245,010 32,257 5,632 26,850	316,186	2,295,615		212,828 93,383 16,713 73,631 14,682 21,457	432,694
	₩	↔	₩	<del>∨</del>	↔		<b>∀</b>	<b>∀</b>
PRESCHOOL	989,700 9,512 71,713 64,863	1,135,788	26,666	26,666	1,162,454		23,331	23,331
_	<del>γ</del>	↔	l <del>છ</del>	υ <del>()</del> 	# ₩ #		H	<del>∽</del>
PRESBYTERIAN <u>WOMEN</u>			3,882 951 184	5,017	5,017		50	20
₾	₩	↔	<del>∨</del>	↔	↔		<del>∨</del>	↔
AGAPE			6,437 30,884 28,375 2,880	68,576	68,576			1
	<del>∨</del>	↔	<del>∨</del>	<del>∨</del>	↔		<b>⊕</b>	↔
CHURCH	55,053 4,869 2,073 9,755	71,750	214,126	215,927	1,059,568		212,828 93,383 16,713 50,280 14,682 21,457	409,343
	₩	₩	₩	↔	↔		<del>∨</del>	↔
OBCINGES VOLUMENTA CINA LOCUTORED	Salaries Salaries Benefits Payroll Taxes Supplies Educational Programs	Total Preschool and Auxiliary Services	OUTREACH Salaries Mission Missionary Events and Supplies Outreach and Welcome Fundraising Expenses	Total Outreach	TOTAL PROGRAM SERVICES	SUPPORT SERVICES	MANAGEMENT AND GENERAL Salaries Benefits Payroll Taxes Office Operations Professional Fees Communications	Total Management and General

THE PRESBYTERIAN CHURCH IN WESTFIELD

SCHEDULE OF EXPENSES FOR THE YEAR ENDED DECEMBER 31, 2019

\$ 177,135 12,135 51,450 97,894 - 16,204 99,506 18,305
₩
\$ 1,015,182
\$ 2,074,750
\$ 921,136

This Schedule reflects the internal operations of the Church derived from the Church's accounting system. This Schedule does not conform to Generally Accepted Accounting Principles. (GAAP)

# SCHEDULE OF REVENUES AND EXPENSES - OPERATING FUND - WITHOUT DONOR RESTRICTIONS CHURCH OPERATIONS FOR THE YEAR ENDED DECEMBER 31, 2019

<u>REVENUES</u>		<u>ACTUAL</u>	<u>BUDGET</u>		(UNREALIZED) OR <u>EXCESS</u>
Offerings Wired 4 Worship Investment Income Space Fee Income	\$	871,512 - 152,185 153,873	\$ 940,000 62,368 95,000 163,600	\$	(68,488) (62,368) 57,185 (9,727)
TOTAL UNRESTRICTED OPERATING REVENUES	\$_	1,177,570	\$ 1,260,968	\$_	(83,398)
<u>EXPENSES</u>		<u>ACTUAL</u>	BUDGET	<u>(C</u>	UNEXPENDED OR OVEREXPENDED)
Office Operations Property Operations Capital Maintenance Expenses	\$_	32,145 399,295 51,500	\$ 38,350 275,750 55,750	\$ _	6,205 (123,545) 4,250
Total Operations Expenses	\$_	482,940	\$ 369,850	\$	(113,090)
Ministerial Salaries and Housing Board of Pensions Payments Ministerial Other Benefits Music Personnel Expenses Office Personnel Expenses Maintenance Personnel Expenses Faith Formation Personnel Expenses Miscellaneous Personnel Expenses Wired 4 Worship Personnel Expenses	\$	228,119 80,843 53,864 99,940 229,541 189,269 66,839 90,583 39,200	\$ 292,834 121,692 74,532 109,572 242,589 190,212 76,564 100,068 39,200	\$ 	64,715 40,849 20,668 9,632 13,048 943 9,725 9,485
Total Personnel Expenses	\$_	1,078,198	\$ 1,247,263	\$_	169,065
Faith Formation Communications Deacons Mission Outreach and Welcome Pastoral Nominating Session Materials and Events Stewardship Worship Youth	\$	4,911 21,442 3,217 81,876 1,655 77 678 5,895 30,584 5,251	\$ 11,650 25,000 2,900 90,000 2,600 12,000 3,900 11,000 30,169 13,200	\$	6,739 3,558 (317) 8,124 945 11,923 3,222 5,105 (415) 7,949
Total Ministries and Outreach	\$_	155,586	\$ 202,419	\$_	46,833
PC-USA Per Capita	_	46,397	 46,518	_	121
TOTAL UNRESTRICTED OPERATING EXPENSES	_	1,763,121	 1,866,050	. <u>-</u>	102,929
NET OPERATING REVENUES OVER EXPENSES	\$_	(585,551)	 (605,082)	\$	19,531

This Schedule reflects the internal operations of the Church derived from the Church's accounting system.

This Schedule does not conform to Generally Accepted Accounting Principles. (GAAP)

THE PRESBYTERIAN CHURCH IN WESTFIELD

# SCHEDULE OF CASH RECEIPTS AND DISBURSEMENTS FOR THE YEAR ENDED DECEMBER 31, 2019

	히	CHURCH	AGAPE	PRESBYTERIAN <u>WOMEN</u>	PRESCHOOL	TOTAL
Heceipts from Contributions Pledged Contributions	€	845,919 \$	€		\$	845,919
Loose Plate Fundraising		14,385 24,128	41 760	2,630	61,131	14,385 87,889 41,760
Other Contributions		ĺ	i			134,049
Total Receipts from Contributions	₩	1,015,055 \$	42,626 \$	5,199	\$ 61,131 \$	1,124,011
Other Receipts Church Programs and Events Educational Programs Investment Income Facilities Rental Miscellaneous		155,730 71,315 273,909 92,718 11,793	31,011		1,274,235 2,467	186,741 1,345,550 276,376 92,718 11,793
Transfers Sale/(Purchase) of Investments, Net		16,258 227,998	26,765	(2,250)	(40,773)	227,998
Total Cash Receipts	€	1,864,776 \$	100,402 \$	2,949	\$ 1,297,060 \$	3,265,187
Program Service Disbursements  Ministerial Church Ministries Preschool and Auxiliary Services	↔	366,225 \$ 405,797 71,750	<del>Q</del>		\$ \$ 1,128,297	366,225 405,797 1,200,047
Outreach Total Disbursements for Program Services	₩	1,018,388 \$	109,177 \$	4,708	\$ 75,000	2,287,236
Support Services Disbursements Management and General Grounds and Maintenance Pensioner Fund	↔	409,343 \$ 465,218 9,927	. 42,000	50	\$ 28,511 \$ 74,629	437,874 551,847 9,927
Capital Improvements Total Disbursements for Support Services	₩	530,128 1,414,616 \$	12,000 \$	20	\$ 157,460 \$	584,448 1,584,096
Total Disbursements	€	2,433,004 \$	121,177 \$	4,728	\$ 1,312,423 \$	3,871,332
Net Change in Cash and Cash Equivalents	↔	(568,228) \$	(20,775) \$	(1,779)	\$ (15,363) \$	(606,145)
Cash Balances - Beginning of Year		994,284	93,256	5,797	490,162	1,583,499
Cash Balances - End of Year	↔	426,056 \$	72,481 \$	4,018	\$ 474,799 \$	977,354
Cash Balances Held at Two River Bank Cash Balances Held at Bank of America Cash Balances Held at Merrill Lynch Total Cash Balances	<b>ө ө</b>	209,573 9,804 206,679 426,056				

# COMPARATIVE STATEMENTS OF FINANCIAL POSITION DECEMBER 31, 2019 AND 2018

				Varia	ınce
	<u>2019</u>	<u>2018</u>		<u>\$</u>	<u>%</u>
Cash and Cash Equivalents Accounts Receivable Prepaid Expenses	\$ 977,354 \$ 6,277 131	1,583,499 8,989 	\$	(606,145) (2,712) 131	-38.3% -30.2% 0.0%
Total Current Assets	\$ 983,762 \$	1,592,488	\$_	(608,726)	-38.2%
Investments Fixed Assets-Cost Accumulated Depreciation	\$ 10,332,134 \$ 3,802,532 (1,008,746)	9,218,466 3,207,366 (897,051)	\$ -	1,113,668 595,166 (111,695)	12.1% 18.6% 12.5%
Total Non-Current Assets	13,125,920	11,528,781	-	1,597,139	13.9%
Total Assets	\$ 14,109,682	13,121,269	\$ :	988,413	7.5%
Accounts Payable Pension Liability Deferred Revenues	\$ 102,282 \$ 77,620 382,866	58,439 81,974 393,227	\$	43,843 (4,354) (10,361)	75.0% -5.3% -2.6%
Total Liabilities	\$ 562,768 \$	533,640	\$	29,128	5.5%
Net Assets Board Designated Undesignated Total Without Donor Restrictions	\$ 351,127 \$ 9,027,815 9,378,942	357,892 8,542,005 8,899,897	\$ .	(6,765) 485,810 479,045	-1.9% 5.7% 5.4%
Temporarily Restricted Permanently Restricted	2,752,762 1,415,210	2,372,522 1,315,210	-	380,240 100,000	16.0% 7.6%
Total Net Assets	\$ 13,546,914 \$	12,587,629	\$ .	959,285	7.6%
Total Liabilities and Net Assets	\$ 14,109,682 \$	13,121,269	\$	988,413	7.5%

THE PRESBYTERIAN CHURCH IN WESTFIELD

# COMPARATIVE STATEMENTS OF ACTIVITIES FOR THE YEARS ENDE DECEMBER 31, 2019 AND 2018

	%	-8.9% -48.9% 0.3% 0.8% -15.8%	252.7% -12.9% 54.1% 76.8%	1	76.8%	1.1% 10.6% -39.1% 0.0%	2.3%	210.2%		
	Variance <u>\$</u>	(102,884) (178,883) 3,001 2,590 (51,993)	2,220,234 (15,517) 30,860 1,907,408		1,907,408	29,851 61,820 (17,241) 3,464	77,894	1,829,514		
	<u>Total</u>	1,151,814 \$ 365,624 1,032,707 305,817 328,369	(878,569) 120,028 57,029 2,482,819 \$		2,482,819 \$	2,727,934 \$ 581,023 44,091	3,353,048 \$	(870,229) \$	13,457,858	12,587,629
2018	Permanently <u>Restricted</u>	100,000 \$	100,000 \$		100,000 \$	φ '	₩ '	100,000 \$	1,215,210	1,315,210 \$
2(	Temporarily <u>Restricted</u>	57,977 \$	(181,407)	(290,906)	(385,639)	<del>ω</del>	<del>\$</del>	(385,639) \$	2,758,161	2,372,522 \$
	Unrestricted	993,837 \$ 365,624 1,032,707 305,817 299,672	(697,162) 120,028 57,029 2,477,552 \$	290,906	2,768,458 \$	2,727,934 \$ 581,023 44,091	3,353,048 \$	(584,590) \$	9,484,487	\$,899,897
	<u>Total</u>	1,048,930 \$ 186,741 1,035,708 308,407 276,376	1,341,665 104,511 87,889 4,390,227 \$		4,390,227 \$	2,757,785 \$ 642,843 26,850 3,464	3,430,942 \$	959,285 \$	12,587,629	13,546,914 \$
19	Permanently <u>Restricted</u>	100,000 \$	100,000 \$		100,000 \$	φ '	<b>⇔</b>	100,000 \$	1,315,210	1,415,210 \$
2019	Temporarily F <u>Restricted</u>	65,968 \$	396,186 - - - - - - - - - - - - -	(159,069)	380,240 \$	₩ '	\$ '	380,240 \$	2,372,522	2,752,762 \$
	Unrestricted	882,962 \$ 186,741 1,035,708 308,407 199,221	945,479 104,511 87,889 \$ 3,750,918 \$	159,069	3,909,987	2,757,785 \$ 642,843 26,850 3,464	3,430,942 \$	479,045 \$	8,899,897	9,378,942 \$ 2,752,762 \$
	_,	↔	Ι <del>છ</del>	I	↔	₩	↔	↔	ı	↔
		Contributions Church Programs and Events Preschool Tuition and Fees Preschool Auxiliary Services Interest and Dividends	Investment Return, Net Other Revenues Fundraising Total Revenues	Net Assets Released from Restrictions	∞ Total Revenues	Program Expenses Management and General Fundraising Loss on Disposal of Fixed Assets	Total Expenses	Change in Net Assets	Net Assets at Beginning of Year	Net Assets at End of Year

THE PRESBYTERIAN CHURCH IN WESTFIELD

# COMPARATIVE STATEMENTS OF FUNCTIONAL EXPENSES FOR THE YERS ENDED DECEMBER 31, 2019 AND 2018

	uce	%	0.2%	8.7%	15.1%	17.5%	-85.9%	5.4%	34.2%	%0.0	0.1%	13.2%	207.7%	-64.1%	-11.5%	-21.4%	94.8%	36.6%	-39.1%	35.0%	2.7%	2.2%
	Variance	₩	3,715	7,036	29,773	2,182	(51,969)	7,299	5,464		83	10,996	102,956	(72,124)	(7,950)	(36,202)	7,452	75,756	(17,241)	1,086	6,118	74,430
		Total	1,889,078 \$	80,613	197,057	12,500	60,517	134,703	15,993	12,000	97,811	83,354	49,580	112,540	69,118	169,405	7,858	207,143	44,091	3,102	106,585	3,353,048 \$
		Fundraising	↔																44,091			44,091
2018	∞	·	8		_	_		10	ω												ا ا	 ∞∥
	Management &	General	389,955		84,851	12,500		56,845	15,993												20,879	581,023
		401	↔	~						_		_	_	_	~		~			٥.	' ای	 ∥
	Program	Expenses	1,499,123	80,613	112,206		60,517	77,858		12,000	97,811	83,354	49,580	112,540	69,118	169,405	7,858	207,143		3,102	85,706	\$ 2,727,934
			93 \$	349	330	382	8,548	02	157	000	394	350	989	91	89	503	310	668	350	4,188	203	
		Total	1,892,793	87,649	226,830	14,682	8,5	142,002	21,457	12,000	97,894	94,350	152,536	40,416	61,168	133,203	15,310	282,899	26,850	4,1	112,703	3,427,478
		Fundraising	↔																26,850			26,850 \$
2019	∞	•	↔		~	٥.		_													' ام	<del>ഗ</del> " "∥
	Management &	General	418,811		93,383	14,682		73,631	21,457												20,879	642,843 \$
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	Program	Expenses	1,473,982	87,649	133,447		8,548	68,371		12,000	97,894	94,350	152,536	40,416	61,168	133,203	15,310	282,899		4,188	91,824	2,757,785 \$
			↔														ams					↔
			Salaries and Payroll Taxes	Minister Housing	Fringe Benefits	Professional Fees	Fravel and Professional	Supplies	Communications	‡t	Utilities	nsurance	Repairs/Maintenance	Grounds and Landscaping	Church Ministry Programs	Church Youth Programs	Educational and Preschool Programs	Outreach	Fundraising	Miscellaneous	Depreciation	Total Expenses
			Sali	Min	Frir	Pro	Tra	Sup	Co	Rent	Ē	Inst	2 Rec	_	Sh	Sh	Edu	Out	Fur	Mis	Dek	Tot